



REAL ESTATE VALUATION COMPLIANCE IN TODAY'S MARKET

MARCH 29, 2023

Are your real estate valuation policies and procedures compliant? Are you using appraisals and evaluations to their full potential? Do you continue to see higher fees and longer turn-times? This program will focus on the key points that banks need to be aware of relating to the policies and procedures for their real estate valuation program to ensure they are operating in compliance with the regulatory requirements. Discussion will include regulatory requirements for policies and procedures and items that could be considered in your program when deciding what product to order for real estate transactions.

Learning Objectives

- Documenting Policies and Procedures
- Keeping It Independent
- Appraisal Bias
- Reconsiderations
- Types of Reports and When They Can Be Used
- Minimum Appraisal Standards
- What is USPAP?
- Understanding the Scope of Work
- Using Appraisals from Another Institution and “Readdressed” appraisals
- Minimum Evaluation Standards
- Understanding Compliance Reviews
- Qualified Review Personnel
- Developing an Acceptable Review Form
- Completing Compliance Reviews Internally

This program focuses on current issues involving real estate valuation and contains information relevant to those who manage or are involved with the appraisal and evaluation process within a bank. A reference manual will be included. Sample engagement letter and appraisal & evaluation review checklists are available upon request. The instructor is a certified appraiser with extensive experience in ordering and reviewing appraisals. Any questions the participants may have will be answered during the session as time permits.

WHEN

March 29, 2023
9:00 a.m. - 4:00 p.m.

WHERE

Comfort of your desk or
anywhere with an internet
connection.

WHO SHOULD ATTEND

Any Appraisal Department
member, Credit Officers, Loan
Officers, Credit Analysts,
Loan Review Officers, Credit
Administration Supervisors, and
Loan Assistants.



Arkansas Bankers Association | Professional Development Department

1220 West Third Street | Little Rock, Arkansas 72201 | (501) 376-3741 | www.arkbankers.org

About the Instructor



Eric Collinworth has been actively involved in the real estate industry since 2004. Eric is a compliance expert familiar with valuation related regulations. He also teaches regulatory compliance to community bankers and other associations throughout the United States. In October 2011, Eric formed Appraisal Advisory Associates, LLC in order to share his growing knowledge and expertise and to fill a need he recognized within smaller community banks for sound advice relating to the regulatory changes in the real estate valuation portion of the industry. Since then, he has partnered with others to form two other companies in the real estate valuation industry.

REGISTRATION FEES

ABA Members:

Early Registration Price: \$340; After February 28: \$390

Non-Members:

Early Registration Price: \$680; After February 28: \$780

CANCELLATION

Full registration fees will be refunded if a cancellation is received before February 28. No refunds will be given for cancellations made after February 28. All cancellations must be submitted in written format prior to the event.

VIRTUAL LIVE FORMAT

Attendees will need Internet access and a standard web browser to join this video and web conferencing. They will receive an email with a link to join the virtual meeting, handouts, and any additional information a few days before each event.

You do not need your own Zoom account. You will use the link, meeting ID and password we provide.

- You can log in on a desktop computer, laptop or download the Zoom app on your smart device.
- Internet access
- Audio on computer or a phone line

REAL ESTATE VALUATION COMPLIANCE

MARCH 29, 2023

Bank/Company Name _____ Phone _____

Registrant Name _____ Title _____ E-mail _____

Registrant Name _____ Title _____ E-mail _____

Address _____ City _____ State _____ Zip _____

Registration Contact _____ Phone _____ E-mail _____

PAYMENT INFORMATION

Charge my: Mastercard  Visa 
 American Express  Discover 

Account Number _____

Name on Card _____

Expiration Date _____ CSC Number _____

(3-digit security code on back of your card)

Billing Zip Code _____

If you would prefer to give us your credit card information over the phone, please call the ABA Professional Development Department at (501) 376-3741. Please do not email credit card information.

Note: Non-Members must pay with credit card or check prior to the event.

Email: kami.coleman@arkbankers.org

Fax: (501) 376-9243

Mail: Check Payable to:
Arkansas Bankers Association
Professional Development Department
1220 West Third Street
Little Rock, AR 72201

ABA USE ONLY:

Registered: _____

Amount: _____

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